

# PROSPECTING WORKSHEET

**Directions**

List 3-5 different ways that you could creatively expand your **prospecting & marketing** efforts over the next 3 months. Review any of the provided examples of prospecting methods or use them as inspiration to come up with your own ideas. Once you've determined your methods, identify the action steps you'll need to take to make it happen.

<b>METHOD</b> <i>I will grow my prospecting efforts by...</i>	<b>ACTION STEPS</b> <i>To make it happen I will need to...</i>